

KASH LAUNCHES HIS FIRST BUSINESS

Financial Literacy Worksheet 5: Entrepreneurship (Age 13)

Story Time: Kash Launches His First Business



Kash notices that learners at his school love unique phone covers. So he decides to sell custom-made ones using stickers and clear cases.

He buys plain covers for R25 each and decorates them with R5 worth of stickers. He sells each for R50. His first 10 sales go great—he's made money and now wants to scale up.

"Entrepreneurship is about solving a problem in a smart way," Mali reminds him. "And knowing your numbers!"

Comprehension Check

1. What product did Kash sell?

2. How much did it cost him to make each item?

3. What was his selling price?

Entrepreneurship Maths

Kash makes 10 phone covers.

- a) Cost per item = $R25 + R5 = R$ _____
- b) Total cost for 10 items = R _____
- c) Selling price per item = R50
- d) Total income = $10 \times R50 = R$ _____
- e) Profit = Income - Total Cost = R _____

Word Bank: Match the Meaning

Match the entrepreneurship terms to their meanings:

- | | |
|-----------------|--|
| 1. Revenue | A. Money earned from selling |
| 2. Expense | B. Cost to run a business |
| 3. Profit | C. What's left after expenses |
| 4. Entrepreneur | D. A person who starts and runs a business |

Let's Recap

- Entrepreneurs solve problems and create value.
- A good business knows its income, expenses, and profit.
- You can start small and grow step by step.

Write It: My Business Idea

If you could start a business at school, what would it be? _____

What would your product or service cost, and how much would you sell it for? _____
